



# MONDAY LINE

TOBY MOORE, EDITOR; DAVID MARKIEWICZ, ASST. EDITOR

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## ***List of Mexico importers posted on USAPEEC site***

The USAPEEC Mexico staff has put together an update list of importers of U.S. poultry and egg products, which is available on the USAPEEC website.

The list, compiled in Excel format, includes contact information of key importers, and includes importers of hatching eggs.

Members can download the list on the Importers tab on the Members Only section of the website.

For additional information, contact Alma Lilia de Leon at [aldeleon@usapeec.org.mx](mailto:aldeleon@usapeec.org.mx).

## ***FAS posts positions***

The Foreign Agricultural Service's Animal Division has posted job announcements for two international trade specialist positions on its trade policy staff. The positions, which are at the GS-13 level, require no prior experience with the federal government. The position announcement will close on Dec. 20.

For information, see the announcement here: <https://www.usajobs.gov/GetJob/ViewDetails/458508300/>

## ***MondayLine schedule***

Because of the Winter Meeting in Washington this week, *MondayLine* will be delayed and will be published early next week with a full recap of meeting activities. That will be the final issue of the year, and publication is scheduled to resume on Jan. 9.

## ***Last call for USAPEEC Winter D.C. Meeting More than 200 to gather at Washington hotel***

USAPEEC members from across the country will put aside their holiday plans for a few days this week as they travel to Washington to take part in another USAPEEC Winter Meeting.

The annual gathering continues to grow in popularity, and this year's affair at the Fairmont Hotel in Georgetown is no exception.

Sponsorships once again broke a record, with \$47,500 pledged, funds that are used to help defray meeting costs. And more than 200 members, guests and staff have registered to attend the program, which is scheduled to run Wednesday through Friday.

This year's attractions are many and varied.

At the top of the list is a group of

speakers who will not only inform, but entertain.

Chuck Conner, CEO of the National Council for Farmer Cooperatives, and mentioned as a possible nominee to be the next U.S. Secretary of Agriculture, will speak at the general session. Conner served for a short period as acting secretary of agriculture under President George W. Bush and also as deputy secretary of agriculture.

But it's not all serious business. Legendary Super Bowl champion quarterback Joe Theismann, later a successful businessman, prominent broadcaster and popular public speaker, will speak at the closing luncheon on Friday.

Also speaking at the meeting is

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## ***Recovery comes slow, but exports are rising; poultry, egg exports through Oct. on increase***

Although U.S. poultry export volume inched up for January through October, export value lagged behind, and has yet to recover from the down year of 2015.

Poultry exports for the 10 months grew by 2 percent over the same period last year to 2,974,537 metric tons, while value fell by 7.3 percent to \$3.21 billion, according to trade data released last week by the Foreign Agricultural Service.

Exports of table eggs and egg products, meanwhile, continue to languish. Combined January-October exports, measured as shell-egg equivalent, were down 20 percent to 165.6 million dozen, and value was off by 34.8 percent to \$162.6 million.

More telling were the monthly export numbers for October, in which

chicken, turkey and eggs all showed increases in volume.

Broiler exports (excluding paws) for October rose by 8.1 percent to 257,108 tons, as value rose by 3.3 percent to \$238.8 million, thanks to increased shipments to Angola, Congo (Kinshasa), Colombia, Iraq, the U.A.E., Philippines, Ghana, and Hong Kong, which helped to offset reduced exports to Mexico, Taiwan, Cuba, and Vietnam.

January-October broiler exports (no paws) increased by 2.5 percent to 2,486,917 tons, as value slipped by 8.3 percent to \$2.372 billion. Shipments to top market Mexico for the period fell by 4.7 percent to 531,254 tons, and were also down to Canada by 11 percent to 136,138 tons, and to Taiwan by 12.5 percent to 131,853 tons. Shipments to

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## Exports--from page 1

Cuba increased 52.9 percent for the period, reaching 135,990 tons.

Exports to other important markets were Hong Kong, 125,076 tons, up 11.5 percent; Guatemala, 97,703 tons, up 14.6 percent; Iraq (including transshipments via Turkey), 96,560 tons, up 1.5 percent; Angola, 94,266 tons, down 20.6 percent; Philippines, 81,037 tons, up 34.5 percent; and Vietnam, 71,518 tons, up 9.1 percent.

October paw exports rose by 18.6 percent to 14,469 tons and by 67.6 percent in value to \$20.5 million. For January through October, shipments fell by 14.3 percent to 130,224 tons and value was down by 13.1 percent to \$166.5 million. Hong Kong accounted for nearly all of U.S. exports of chicken paws.

Turkey exports for October jumped by 15.6 percent to 23,715 tons, and value rose by 6.2 percent to \$56.7 million, largely on the coattails of increased sales to Mexico and Hong Kong. October turkey exports to Mexico rose 11.1 percent to 13,071 tons, while shipments to Hong Kong hit 2,158 tons, up 131 percent.

Cumulative January-October turkey exports increased by 5.8 percent to 211,989 tons, while export value dipped by 0.5 to \$482.7 million. (Figure 2) Shipments to the Dominican Republic, Haiti, Guatemala, Chile, Japan, and Colombia rose to offset declines in sales to Mexico, Jamaica, Panama, Niger, Trinidad, and the Philippines.

The top five markets of Mexico, Hong Kong, Japan, the DR and Canada accounted for 77.6 percent of the turkey sales for January through October, with Mexico alone taking 58.9 percent.

Specifically, exports to Mexico were 124,862 tons, down 2.8 percent year over year; Hong Kong, 20,809 tons, up 186.8 percent; Japan, 8,311 tons, up 49.2 percent; Dominican Republic, 6,461 tons, up 123.6 percent; Canada, 4,120 tons, down 38.3 percent.

For table eggs, exports for October were 11 million dozen, up 7.8 percent from the same month of last year, while export value was \$10.8 million, down 24.9 percent. While exports to Canada decreased, exports to Jamaica, Mexico, and the U.A.E. increased significantly.

January-October exports of table eggs were 101.8 million dozen valued at \$102.3 million, down 16.7 and 38.3 percent, respectively. The top five markets of Hong Kong, Canada, Jamaica, Mexico, and the U.A.E. accounted for 83.1 percent of total exports for the period.

For egg products, October exports were valued at \$9.1 million, up 85.7 percent from the same month of last year, with sales to Japan rising 7 percent \$2.9 million, up 7.0 per-

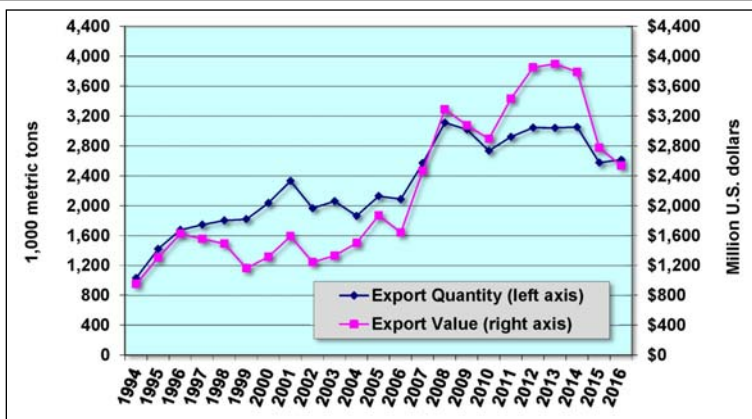


Fig. 1 – January-October U.S. broiler exports (including paws) since 1994. Source: USDA/FAS GATS database.

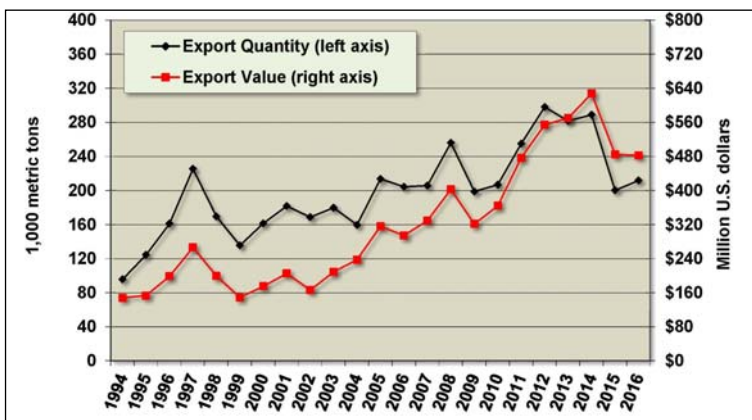


Fig. 2 – January-October U.S. turkey exports since 1994. Source: USDA/FAS GATS database.

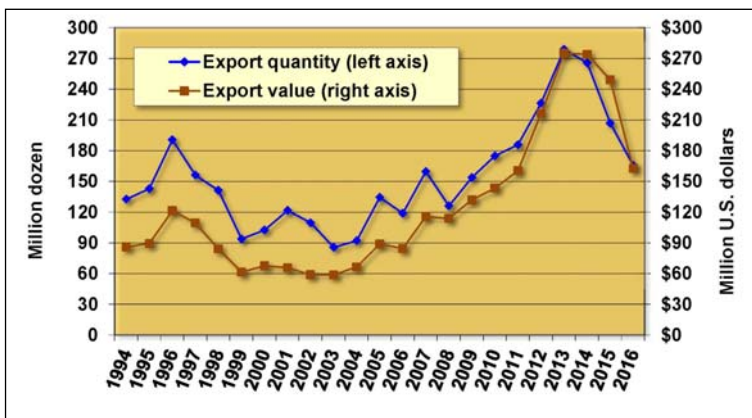


Fig. 3 – January-October U.S. exports of table eggs and egg products (in shell egg equivalent) since 1994. Source: USDA/FAS GATS database.

cent. Value to Canada fell by 11.9 percent to \$1.2 million.

January-October exports of egg products slid by 27.7 percent to \$60.4 million. Sales to top market Japan dipped by 6.8 percent to \$26.4 million, while shipments to Canada dropped by 33.9 percent to \$10 million. – *Report by Dr. Renan Zhuang, Director of Economic Analysis*